

## Nelson Goodreau, MBA, PMP

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### Summary

I'm a Project Manager who bridges the gap between business users and technical resources in enterprise software selections, implementations and the associated business process improvements. My mix of business systems knowledge and the technologies behind them contribute to my being able to consistently manage successful Enterprise-wide implementations and selections.

In my projects, I lead teams that replace manual or legacy systems and deliver full-featured enterprise systems that include accounting, supply chain, procurement, Payroll and HR functionality. I provide end-to-end project management expertise, whether your project involves a system selection, a consolidation/integration project or a full blown implementation. I have a passion, almost an obsession, for making processes and technology work correctly in order to assist organizations reach their maximum potential.

### Specialties

Management Consulting, Project Management, Process Analysis/Improvements, Enterprise system Selections/Implementations, Contract Negotiations, RFP Development, Cloud Implementations/Upgrades

### Skills

- Implementation Project Management
- Enterprise system selections
- Management Consulting
- Business Process Improvement
- SOW Development
- Vendor Management
- Contract Negotiations
- MS Project
- IT Project Management
- PMO
- Requirements Analysis
- Team Leadership
- Requirements Gathering
- COTS Implementations

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### Experience

#### Bails and Associates, LLC

5/2017 – current

Project Manager

This is a client-facing role in which I managed a team of consultants to implement new systems and process improvement initiatives. The primary platform is cloud-based ([AWS](#)). I had complete responsibility for managing the budget, scope and timeline of my projects.

#### Ciber, Inc

12/2014 – 12/2016

Senior Project Manager

I managed high visibility, complex projects to improve business processes, upgrade/implement new systems and create efficiencies for clients within Ciber's Consulting practice. As a PM, I created the project plans, managed the project resources, budgets and schedule for my projects.

The exciting part of this position was that I had the opportunity to partner with a broad team that included, technical resources, business team members, consultants, vendors and executive stakeholders to identify opportunities for improvement within the organization and actually execute on those opportunities.

Indian Hills Water District

5/2014 - Present

Board of Directors

This is a volunteer elected position for the water district that serves the community of Indian Hills, Colorado.

The primary responsibility of the Board is the oversight of the operations of the water district.

My role as treasurer of the board is to ensure the accuracy of the financials of the District and to oversee the annual budgeting process.

Panorama Consulting Solutions

12/2013 – 9/2014

ERP Project Manager

I managed (often simultaneous) selection and implementation projects for Panorama's clients. This included facilitating planning sessions, requirements gathering, coordinating demos, contract negotiations, maintaining the relationship with the client and setting proper project expectations with stakeholders. My services also included Enterprise Project Management–related blog contributions, business development and recruiting project resources. My most recent project involved managing an Accounting/Financials implementation for a large financial services client in the Midwest. I was responsible for managing scope, budget, deliverables, the project timeline and the implementation resources to ensure a successful go-live.

Catholic Health Initiatives

11/2009 – 12/2013

Project Manager

My focus with CHI was managing the implementation/upgrade of the corporate financial system rollout for some of the more than 80 hospitals system-wide in the CHI network. This included centralizing AP and Asset Management systems to conform to corporate criteria. My most recent project was implementing the corporate financial system at a large health care system acquisition in Nebraska. Among my past projects with CHI was the rollout of the corporate ERP system to one of CHI's largest health care systems, located in the Northeast and implementing financial/accounting systems to 11 CHI hospitals in Minnesota/North Dakota

Nelson Goodreau & Associates, LLC

2009 - 08/2012

Project Manager

As a Management Consultant, I assisted organizations in evaluating their business systems and processes. I made recommendations for how those systems and processes could best be utilized in support of the organization's goals based on best practices. My focus was on financial/accounting and HR/Payroll systems, however, I had engagements analyzing technical infrastructure including networking, storage, security, servers and desktop systems. Once solutions were identified, I advised on and managed the implementation of those solutions.

Metro Development Group

09/2006 - 12/2008

Director of Information Technology

I was responsible for all technology implementations for this Florida-based land development firm. I formulated and executed the strategic IT plan, analyzed & implemented process improvements, managed vendor relationships & technical contractors in order to support users in three statewide offices as well as selected and implemented various technologies and custom programming to support the land acquisition, accounting and development functions within the organization.

*Centex Homes*

07/2005 - 09/2006

Program Manager

I managed the community opening process for this national homebuilder for over 50 projects. This meant working with stakeholders to develop, implement and manage a more efficient way to open communities from land acquisition to home sales. To accomplish this, I analyzed and documented existing processes; reviewed the "human" interactions, documented and prototyped various hand-offs and created a scheduling template, complete with appropriate dependencies. I facilitated workshops to document process flows and coordinated with programmers in the creation of a community tracking database for the collection of all required data points. The end result was streamlined process and reduced cycle times from land identification through the community opening.

*Independent Consultant*

06/2004 - 07/2005

Owner

As an independent Contract Consultant, I offered IT, Project Management and Business Process Analysis services. My clients included Golden West Commuter and The University of Colorado, Boulder

*Seminole Tribe of Florida*

03/2003 - 04/2004

Project Manager

I led the selection/implementation of an Enterprise Software system for this large Native-American government organization. My scope of work included end-to-end project management, conducting scoping sessions, requirements definition, formulating RFP/evaluating responses, analyzing business processes, organizing project team, vendor selection, facilitating software demos, contract negotiations, change management and implementation of Enterprise system to include HR, Payroll, Financials, Procurement and document imaging solution. I met regularly with the executive steering committee to update project status and interfaced with the software and services vendors to keep the implementation on track.

*San Joaquin County, California*

05/2002 - 01/2003

Project Manager

I led this \$900 million County through Discovery, Fit/Gap analysis, data conversion, interface development, change management, testing, training and implementation of PeopleSoft Financials, HR/Payroll and portal. I oversaw the development of conversions, interfaces and reports as well as managed the implementation activities of the consultants on site I interfaced with the client management team to manage scope changes and provide status updates as well as conducted regular meetings with the project team to flesh out obstacles.

Jefferson County, Colorado

03/2000 - 03/2002

Project Manager

I managed the selection and implementation of an Enterprise System (ERP) for one of the largest counties in Colorado. My scope of work included managing the selection process, requirements gathering and deploying full JD Edwards financial suite as well as HR/Payroll over web-based system. I recruited, assembled and managed a full time project team from process analysis, requirements definition, creating/issuing RFP and selection through implementation. I interfaced with management, consultants and vendors, evaluated proposals, contract negotiations, scope of work and made periodic presentations to elected officials.

PeopleSoft

11/1997 - 01/2000

Senior Consultant

I implemented, configured, designed and trained clients on enterprise-wide Financial Applications. As a key member of the implementation team, I conducted requirements & scope definition sessions, testing, Fit/GAP analysis and developed reporting requirements. I participated in several full life cycle Financial System implementations and upgrades as well as provided production support and interfacing with client contacts, sales reps and partners. For a short time, I provided customer support in PeopleSoft's Global Support Center.

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**Education**

**Colorado State University**

Certificate, Project Management

**Tampa College**

BS, Computer Science

**University of South Florida**

BA , Finance

**University of Tampa**

MBA , Business Administration

**Associations**

Project Management Institute ([www.pmi.org](http://www.pmi.org)), Member Mile Hi Chapter - PMI

**Certifications**

Project Management Professional

04 / 2005 - 04 / 2015

Project Management Institute • License: 221713

**Publications/Blogs**

**“Project Team Bootcamp?”**

08 / 2012

Nelson Goodreau • Authors: Nelson Goodreau, MBA, PMP • <http://projectteambootcamp-nelsong.blogspot.com/>

*Nelson Goodreau Resume (cont.)*

**Other**

Board of Directors, Treasurer

Indian Hills Water District (<http://indianhillswater.com/>)